AKINTOLA MATTHEW O.

Technical Product Manager

CONTACT

akintolamatthew5@gmail.com
+234 903 3650 640
Ibadan, Nigeria
in linkedin.com/in/matthew-a-74055010b
Website: akintolamatthew.vercel.app

CORE SKILLS

- Product Discovery & Scoping
- PRD Writing
- Roadmap Prioritization
- User Story Mapping
- Feature Tradeoff Analysis
- A/B Testing
- Go-to-Market Coordination
- Stakeholder Management
- Usability Testing

TOOLS

- Figma · Notion · Trello
- Google Analytics · Slack
- Google Workspace

FRAMEWORKS

- Agile / Scrum
- Jobs-to-Be-Done
- Lean Startup
- Opportunity Solution Trees

DOMAIN KNOWLEDGE

- Fintech — Payments, KYC/AML
- Agritech
- Last-Mile Logistics
- IT Systems & Networking

EDUCATION

B.Tech – Information Technology
FUTA, Akure · 2018 – 2024

Diploma in Product Management

PROFILE

Product manager with hands-on experience building in constrained environments, fintech onboarding, rural agritech, and last-mile delivery, where infrastructure gaps shape every product decision. At NexaPay and NIVABIT, I owned roadmaps end to end: from first user interview through shipped features, across teams where clear priorities matter more than process overhead. An IT background means I can hold an engineering conversation and a user feedback session in the same afternoon, which is usually where the real product decisions happen.

EXPERIENCE

NexaPay
Apr 2025 – Present

Product & Operations Lead · *Remote*

- Planned and delivered a 6-feature product roadmap, turning regulatory requirements and user complaints into clear engineering tasks.
- Cleared cross-team blockers across a 15-person team by setting up simple workflows on slack that kept engineering, marketing, and operations on the same page.
- Worked with the CTO to simplify the KYC/AML sign-up flow, cutting drop-off by 30% by reducing form steps and replacing confusing error codes with clear, helpful messages
- Own and manage the Merchant onboarding.

NIVABIT
Sep 2024 – Apr 2025

Associate Product Manager · *Remote*

- Managed full delivery of a personal website product, making usability improvements that increased customer retention by 20%.
- Owned the roadmap for a rural farmer marketplace and shipped 2 key features, price negotiation between farmers and customers, and direct farm pickup, both delivered on time.
- Ran 23+ user interviews and surveyed 53 respondents (with local language translation), using the findings to make 2 major product changes that made onboarding easier.
- Kept engineering, design, and product teams in sync through weekly check-ins and a shared Zoho workspace, with zero missed sprint deadlines throughout the project.

SM Delivery
Jan 2023 – Sep 2024

Operations Manager · *Akure, Ondo State*

- Acted as the internal product owner for dispatch and tracking tools, identifying and logging system problems using direct feedback from riders and coordinators.
- Collected regular feedback from riders and customers to find recurring delivery problems, leading to a 30% increase in successful deliveries.
- Led 22 riders to deliver 300+ packages per month with an average delivery time of 30 minutes, expanding coverage across all of Ondo State and into Osun and Ekiti States.
- Grew the business to generate over ₦100 million in revenue, scaling from one city to a multi-state delivery operation.

KristaSpace
Nov 2021 – Dec 2022

Community & Growth Manager · *Remote*

- Grew the platform from 300 to 1000 users through targeted community programs, helping improve retention by 70%.
- Ran content experiments across onboarding and announcements, testing formats like Game Time and Education Space, and grew weekly space attendance by 40%.

Udemy · 2022

Web Dev & JavaScript Cert.
FreeCodeCamp · 2025 – 2026

Cyber Threat Management + Networking
Cisco · 2024

PRODUCT PORTFOLIO

NexaPay (2023): Designed user-focused bill payment features for a fintech MVP — owned backlog, wrote user stories, and drove feature prioritization from discovery through launch.

FoodApp (2023): Conceptualized a food delivery platform connecting users to local and international restaurants — defined personas, mapped core user flows, and specified the initial feature set.

TAIC (2023): Designed a customer support platform to reduce resolution time — led problem definition, wireframing, and success metric design.

Campus Wireless Network Analysis (2024): Research project analyzing campus internet traffic patterns to surface infrastructure gaps and inform product-level infrastructure decisions.